



Agency Specific Term Contract

Musical Instruments

Bid Number	50-2223008
Contract Name	Musical Instruments
Contract Administrator	Grant Braley (919) 807-7199
Effective Dates	March 31, 2023 through March 30, 2026
Contract Covers	<p>This mandatory Agency Specific Term Contract (ASTC) is intended to cover the normal requirements for musical instruments by the following manufacturers:</p> <ul style="list-style-type: none"> • Steinway & Sons Pianos • Yamaha Musical Instruments
Awarded Vendor(s), Contacts, Manufacturer, % Discounts, Warranty, & Delivery	<p>MK Love Inc, dba Steinway Paino Galleries Randy Kern (704) 817-2877 MFG: Steinway & Sons MSRP Discount: 5.0% Warranty: 5 Year Delivery: 15-30 Days</p> <p>Sweetwater Sound, LLC Judy Drengwitz (800) 882-6752 MFG: Yamaha MSRP Discount: 41.0% Warranty: 5 Year Delivery: 30-180 Days</p> <p>Tri-Tone Inc, dba Moore Music Company Alan Stephens (336) 274-4636 MFG: Yamaha MSRP Discount: 28.0% Warranty: 5 Year Delivery: 7-30 Days</p>
Transportation Charges	<p>Vendors will deliver, FOB Destination, 7-180 days after receipt of purchase order depending on Vendor.</p> <p>Vendor shall furnish all necessary transportation, materials, and supplies as may be required to deliver, install and set-in place ready for owner's use. The successful Vendor(s) shall notify the Buyer when one or more items in an order cannot be delivered within the time specified. After notification to the Buyer of a fulfillment delay of one or more items in a shipment, the Buyer may cancel undelivered items within an order, or an order in its entirety, without penalty or charge, providing the cancellation occurs before the delayed item or order has shipped.</p> <p>Installation of items requiring custom or complex fitting or assembly efforts due to the nature of the item may be billed under the following conditions: the amount of the installation charge is identified in Vendor's catalogue in conjunction with the relevant item, the Buyer is provided an option to affirmatively accept or decline installation services at the time of ordering, and any approved charge is listed as a separate line item on the purchase order and invoice.</p> <p>Acceptance and approval of charges for installation of such items shall be at the sole discretion of the Buyer. Any resulting damages to the item or to other State property during the installation by the Vendor shall be repaired at the Vendor's sole expense. General set-up activities needed to make an item ready for use shall not be considered installation and shall be included in the contract price.</p>
Additional Information	Community Colleges may access the Vendor's response by clicking on each Vendor name.
Contract Addenda	July 8, 2024: Vendor documents added to synopsis document.