



Agency Specific Term Contract

Welding Equipment, Supplies, Accessories & Consumables

Bid Number	50-2223003																																																				
Contract Name	Welding Equipment, Supplies, Accessories & Consumables																																																				
Contact Administrator	Grant Braley (919) 807-7087																																																				
Effective Dates	November 15, 2022 through November 14, 2025																																																				
Contract Covers	This mandatory Agency Specific Term Contract (ASTC) is intended to cover the normal requirements for Welding Equipment (E), Supplies (S), Accessories (A), & Consumables (C) for the following manufacturers.																																																				
Awarded Vendor(s), Contacts, Manufacturer, & % Discounts	Arc3 Gases Amanda Wrench (910) 980-6161																																																				
	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr style="background-color: black; color: white;"> <th style="text-align: left;"><u>Manufacturer(s)</u></th> <th style="text-align: center;">E</th> <th style="text-align: center;">S</th> <th style="text-align: center;">A</th> <th style="text-align: center;">C</th> </tr> </thead> <tbody> <tr> <td>Hypertherm</td> <td style="text-align: center;">9.0%</td> <td style="text-align: center;">10.0%</td> <td style="text-align: center;">10.0%</td> <td style="text-align: center;">10.0%</td> </tr> <tr> <td>Lincoln</td> <td style="text-align: center;">2.0%-25.0%</td> <td style="text-align: center;">15.0%</td> <td style="text-align: center;">2.0%-25.0%</td> <td style="text-align: center;">15.0%</td> </tr> <tr> <td>Miller</td> <td style="text-align: center;">5.0%-31.0%</td> <td style="text-align: center;">5.0%-15.0%</td> <td style="text-align: center;">5.0%-31.0%</td> <td style="text-align: center;">5.0%-15.0%</td> </tr> </tbody> </table>	<u>Manufacturer(s)</u>	E	S	A	C	Hypertherm	9.0%	10.0%	10.0%	10.0%	Lincoln	2.0%-25.0%	15.0%	2.0%-25.0%	15.0%	Miller	5.0%-31.0%	5.0%-15.0%	5.0%-31.0%	5.0%-15.0%																																
<u>Manufacturer(s)</u>	E	S	A	C																																																	
Hypertherm	9.0%	10.0%	10.0%	10.0%																																																	
Lincoln	2.0%-25.0%	15.0%	2.0%-25.0%	15.0%																																																	
Miller	5.0%-31.0%	5.0%-15.0%	5.0%-31.0%	5.0%-15.0%																																																	
	Southern Educational Systems Jason Wells (864) 237-3740																																																				
	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr style="background-color: black; color: white;"> <th style="text-align: left;"><u>Manufacturer(s)</u></th> <th style="text-align: center;">E</th> <th style="text-align: center;">S</th> <th style="text-align: center;">A</th> <th style="text-align: center;">C</th> </tr> </thead> <tbody> <tr> <td>ABB Robotics</td> <td style="text-align: center;">5.0%</td> <td style="text-align: center;">5.0%</td> <td style="text-align: center;">5.0%</td> <td style="background-color: black;"></td> </tr> <tr> <td>Air Purification</td> <td style="text-align: center;">5.0%</td> <td style="background-color: black;"></td> <td style="background-color: black;"></td> <td style="background-color: black;"></td> </tr> <tr> <td>CNC Techno</td> <td style="background-color: black;"></td> <td style="text-align: center;">5.0%</td> <td style="text-align: center;">5.0%</td> <td style="background-color: black;"></td> </tr> <tr> <td>Greene</td> <td style="text-align: center;">50.0%</td> <td style="background-color: black;"></td> <td style="background-color: black;"></td> <td style="background-color: black;"></td> </tr> <tr> <td>Kuka Robotics</td> <td style="text-align: center;">5.0%</td> <td style="text-align: center;">5.0%</td> <td style="text-align: center;">5.0%</td> <td style="background-color: black;"></td> </tr> <tr> <td>Snowhill Engineering</td> <td style="text-align: center;">5.0%</td> <td style="text-align: center;">5.0%</td> <td style="text-align: center;">5.0%</td> <td style="background-color: black;"></td> </tr> <tr> <td>TES</td> <td style="text-align: center;">5.0%</td> <td style="text-align: center;">5.0%-15.0%</td> <td style="text-align: center;">5.0%-15.0%</td> <td style="text-align: center;">5.0%</td> </tr> <tr> <td>Universal Robots</td> <td style="text-align: center;">5.0%</td> <td style="text-align: center;">5.0%</td> <td style="text-align: center;">5.0%</td> <td style="background-color: black;"></td> </tr> <tr> <td>Yaskawa Motoman</td> <td style="text-align: center;">5.0%</td> <td style="text-align: center;">5.0%</td> <td style="text-align: center;">5.0%</td> <td style="background-color: black;"></td> </tr> </tbody> </table>	<u>Manufacturer(s)</u>	E	S	A	C	ABB Robotics	5.0%	5.0%	5.0%		Air Purification	5.0%				CNC Techno		5.0%	5.0%		Greene	50.0%				Kuka Robotics	5.0%	5.0%	5.0%		Snowhill Engineering	5.0%	5.0%	5.0%		TES	5.0%	5.0%-15.0%	5.0%-15.0%	5.0%	Universal Robots	5.0%	5.0%	5.0%		Yaskawa Motoman	5.0%	5.0%	5.0%			
<u>Manufacturer(s)</u>	E	S	A	C																																																	
ABB Robotics	5.0%	5.0%	5.0%																																																		
Air Purification	5.0%																																																				
CNC Techno		5.0%	5.0%																																																		
Greene	50.0%																																																				
Kuka Robotics	5.0%	5.0%	5.0%																																																		
Snowhill Engineering	5.0%	5.0%	5.0%																																																		
TES	5.0%	5.0%-15.0%	5.0%-15.0%	5.0%																																																	
Universal Robots	5.0%	5.0%	5.0%																																																		
Yaskawa Motoman	5.0%	5.0%	5.0%																																																		

Instructional & Maintenance Manuals	<p>Vendor shall furnish a hard copy or electronic copy of the complete set of instruction and maintenance manuals including warranties for the products supplied. The manual shall include complete instructions for unpacking, inspecting, installing, adjusting, aligning, and operating the product, together with layout and interconnection diagrams, preventive and corrective maintenance procedures, and complete parts lists, manufacturer's catalog numbers, and ordering information, if applicable. If available, Vendor shall supply such information electronically with the order, or shall direct where the information can be found on the Internet.</p>
Training	<p>If required, the Vendor shall provide qualified representative(s) to instruct owners' operators in the proper operation, safety issues, routine maintenance, troubleshooting and service based on the complexity of the equipment. Training shall be coordinated with the using agency.</p>
Additional Information	<p>Community Colleges may access the Vendor's response by clicking on Vendor name.</p>
Contract Addenda	<p>March 24, 2023: Arc3 Gases Amendment 1 approved for Lincoln discontinued replacement items.</p> <p>June 6, 2023: Southern Educational Systems Amendment 1 approved to amend ABB Robotics, Greene Manufacturing (GMI), Technical Educational Solutions, Universal Robots Catalogs.</p> <p>June 6, 2023: Arc3 Gases Amendment 2 approved to amend Miller, Hypertherm, and Lincoln Electric Catalogs.</p> <p>June 27, 2023: Arc3 Gases Amendment 3 approved to amend Hypertherm Price File.</p> <p>March 25, 2024: Arc3 Gases Amendment 4 approved to amend Miller and Lincoln Price Files.</p> <p>March 25, 2024: Arc3 Gases Amendment 5 approved to amend Hypertherm Price File and add items to Lincoln Electric Price File.</p>