



Agency Specific Term Contract

Cosmetology, Barbering & Manicuring Programs Equipment, Supplies, Accessories & Consumables

Bid Number	50-2223005
Contract Name	Cosmetology, Barbering & Manicuring Programs Equipment, Supplies, Accessories & Consumables
Contract Administrator	Grant Braley (919) 807-7199
Effective Dates	December 22, 2022 through December 23, 2025
Contract Covers	<p>This convenience Agency Specific Term Contract (ASTC) is intended to cover the normal requirements for Cosmetology, Barbering & Manicuring Programs Equipment, Supplies, Accessories & Consumables in the following categories:</p> <p>Category A: Seating Styling, Barber, All-Purpose, Shampoo, Manicure, Pedicure, Dryer, Stools & Task, and Other Seating</p> <p>Category B: Cabinetry & Stations Cabinetry: Backwash Shampoo, Sidewash Shampoo, Barber Stations: School Styling, Portable, Barber, Color, Dry and Wet Tables: Manicure Other Cabinetry and Stations</p> <p>Category C: Equipment Shampoo Bowls, Towel Warmers & Sanitizers, Dryers, Hair Steamers, Utility Carts & Trolleys, Color Processors, Blow Dryers & Flat Irons and other equipment</p> <p>Category D: Parts, Accessories, Supplies & Consumables Color Bars, Appliance Holders, Chair Mats, Apparel, Barber, Bedding, Bottles, Brushes, Cases and Totes, Clips and Pins, Combs, Cosmetics, Cotton, Cutlery, Disinfection, Furniture, Hair Accessories, Hair Care, Hair Color Tools, Hair Extensions, Hairdressing Supplies, Headwear, Jars, Manicure and Pedicure, Manikins, Mirrors, Nail Products, Salon Accessories, Spa and Skin Care, Towels, Waxing Supplies and other part, accessories, and supplies</p> <p>Category E: Kits</p>

Awarded Vendor(s), Contacts, Manufacturer, & % Discounts

[Cohere Beauty dba Marianna Industries](#) | [Karen Harmston](#) | (336) 209-7787 | List Price

Category C

44/20, All Seasons, Andis, Bio Ionic, Body High Spa, Cala, Cameo, Christine Ashley, Citru Scent, Clairol, Cleen & Easy, Clubman, Colouration, Cool Mist, Custom Craftworks, DeMert, Denman, Diatech Beauty, Essential Nails, FHI, Fuji Papers, Goddefroy, Gold N Hot, Golden Supreme, Graham Pro, Happy Waxing, Heat Express, Hi PoPac, Hot Tools, IBD, Jatai, Krest, Lash Addiction, Milady, Moujon 2000, Nature's Advantage, Nioxin, OFRA, Paper Updo, Paris Lash, Partex, PediNova Pro, Perren Rigon, Phillips Brush, Product Club, Queen Helen, Reese Robert, Reuzel, Sebastian, Sensi, Shark Fin, Stache, SuperStar, Turbofile II, Viper, Wella Color, and Wella Haircare

Category D

Product Club, Queen Helen, Ofra, Fuji, 44/20, All Seasons, Andis, Bio Ionic, Body High Spa, Cala, Cameo, Christine Ashley, Citru Scent, Clairol, Cleen & Easy, Clubman, Colouration, Cool Mist, Custom Craftworks, DeMert, Denman, Diatech Beauty, Essential Nails, FHI, Goddefroy, Gold N Hot, Golden Supreme, Graham Pro, Happy Waxing, Heat Express, Hi PoPac, Hot Tools, IBD, Jatai, Krest, Lash Addiction, Milady, Moujon 2000, Nature's Advantage, Nioxin, Paper Updo, Paris Lash, Partex, PediNova Pro, Perren Rigon, Phillips Brush, Reese Robert, Reuzel, Sebastian, Sensi, Shark Fin, Stache, SuperStar, Turbofile II, Viper, Wella Color, and Wella Haircare

[Diamond's Body Care](#) | [Diamond Brown](#) | (800) 897-5529 | (864) 619-5121 (c) | 10.00 %

Category D

Diamond's Body Care LLC, Dappen, Invisibles, and SNS

[Pivot Point International](#) | [Jamie Jones](#) | (847) 866-0500 | (847) 372-3092 9 (c)

Category E: ROWAN-CABARRUS-KIT 112

[Salon Equipment USA](#) | [Denisa Ramirez](#) | (866) 928-1113 | (516) 983-8996 (c)

<u>Manufacturer(s)</u>	Category				
	A	B	C	D	E
Collins	45.0%	45.0%	45.0%		
Jeffco	45.0%	45.0%	45.0%		
Veeco	45.0%	45.0%	45.0%		
Pibbs	45.0%	45.0%	45.0%		
Smart Step	45.0%	45.0%	45.0%	40.0% *	
AYC	45.0%	45.0%	45.0%	40.0% *	

[Southern Educational Systems](#) | [Jason Wells](#) | (800) 772-7379 | (864) 237-3740

<u>Manufacturer(s)</u>	Category				
	A	B	C	D	E
Cosmetology Educational Solutions	14.0%	14.0%	14.0%	5.0%	7.0%
Greene Manufacturing, Inc.	50.0%	50.0%	50.0%		

Note: * Parts & Accessories Only

[The Burmax Co. Inc.](#) | [Yvonne Villano](#) | (800) 645-5118 Ext. 291 | 5.00%

Category C

7E Wellness, Aristocrat, Beauty Inspo, Celebrity, Champion Combs, City Lights, Classic Spa by FantaSea, Diamond Ice, DL Professional, FantaSea, Gold Magic, Interstate Mat Corporation, **Jeffco**, Latina, Ninja Shears, Partner Brand, Profile Skincare, Rossi's Threads, Salonchic, Satin Edge, Scalpmaster Barber, Seal pm aster, Soft 'n Style, TK Togatta, and TK2

Category D

Soft n'Style, Satin Edge, Jeffco, Celebrity, DL Professional, FantaSea:, 7E Wellness, Aristocrat, Beauty Inspo, Champion Combs, City Lights, Classic Spa by FantaSea, Diamond Ice, Gold Magic, Interstate Mat Corporation, Latina, Ninja Shears, Partner Brand, Profile Skincare, Rossi's Threads, Salonchic, Scalpmaster Barber, Seal pm aster, TK Togatta, and TK2

Category E

ROWAN-CABARRUS-KIT- HS 112, ROWAN-CABARRUS-KIT- ADV 114, ROWAN-CABARRUS-KIT- 116, ROWAN-CABARRUS-GRAD 118, ROWAN-CABARRUS- TEACH 272, ROWAN-CABARRUS- MANI, ROWAN-CABARRUS- ESTI 120, ROWAN-CABARRUS- ESTI 126, LCC Nail Technology Student Kit, ACC - COS KIT

[ROWAN-CABARRUS-DESIGN 240](#) and [ROWAN-CABARRUS-COLOR 223](#)

[Universal Companies](#) | [Cristina DeBoer](#) | (800) 558-5571 | 0.0%-20.0%

Category C

Ardell Arosha, Babylliss Pro, Barbicide, Bio-Therapeutics, Collins, Gigi, Intrinsic, Mirabella, OPI, Pibbs, Satin Smooth, Seche Vite, Tweezerman, Wahl, Wet Brush, 02Chair, Absolute Aromas, AguaBoost, Alchimie Forever, Ambassador, Amber, Amerec, Artist's Choice, Avry Beauty, B&S, Bamboo Fusion, Be Natural, Belava, Bellabaci, Belvedere, bend Beauty, Betty Dain, BIOFREEZE, Biotone, Bloomy Lotus, Boca Terry, Body Support Systems, Bombshell Wax, Breakthrough, Busy Co, Cailyn, Canfield Imaging Systems, CannaFloria, Canyon Rose, Cavicide, Cellex-C, Chattanooga, Cinema Secrets, Cirepil, Citrus II, Clean+ Easy, CleanCide, CND, Cocobaci, Colotrak, ComfortSoul, Complete Pro, Conair Pro, Continuum, Control Corrective, CranioCradle, Cuccio, Daily Concepts, Daylight, DeepFeet Ashiatsu Bar, Déese Pro, Depileve, Derm-A-Globe, DiamondTome, Dirty Lash, DisCide, Dispotouch, dpl Light Therapy, Dr.'s Remedy, Dukal, Earthlite, Eco-Fin, ECO-Gloves, Ecologic Solutions, EMist Electrostatic Sprayers, Emu Omega, Equibal, EquiPro USA, ESS Aromatherapy, Fabio Alemanno Designs, Famous Names, Fashionizer Spa Uniforms, Fisher and Paykel, Flairosol, Float Pod, Flowery, FOH, Follique, Fomentek, Footlogix, Force of Nature, Freedom, Gamma & Bross, Garfield, GEHWOL, Gelish, Gena, Gharieni, Halotherapy Solutions, HandsDown, Healthyline, Himalayan Salt Source, Hollowick, Human Touch, hydraAROMATHERAPY, IBX, Ikonna, Intensive, Intrinsic at Home, Isabel Christina, J&A USA, JB Lashes, Jholie London, Julie Lindh, Karuna, Kneipp, Kozi, Kriopol, LaFlore, Landau, LashFood, Le Marque, Lemi, Lenox, LIPSMART, Living Earth Crafts, Lucas Products, Lumohs, Luxo, Maletti, Mancine, Massage Flame, Master Barber, Mehaz, Menda, Mesolyft, Miss Webril, Moor Spa, Morgan Taylor, Mr. Steam, MTI Baths, MUD, Nanofixit, Nila, Noel Asmar, Norvell, Nufree, Oakworks, Olivia Garden, Omnisorb, Onesta, Oxygenetix, Parafango, Paragon, Patchology, Pedi Clear, Pedi-Redi, Pedi-Sox, Peeperspecs, PerfectSense, Phyt's, Plum Smooth, Prana, PressoMassage, Prevention, Private Label Skin Care, Prosana, Purafil, Pure Light, Pure Water Baths, Purefexion, PureGreen24, Pure-ssage, Quasar, Ready Brush, RefectoCil, Rejuvenate by Dr. Brite, RescueMD, Restore, Reveel, reVive Light Therapy-DPL Light, Rosa Graf, Rozge, Rubis, Sacred Earth Botanicals, Saltability, Sanari Candles, Sanek, Sa-Wan, Serina & Company, Silhouet-Tone, Silverfox, Somadome, Soothing Touch, Soul Food, Spa Essentials, Spa Flapper, Spa Moments, Spa Pantry, Spa Pro, Spa Sister, SpaEquip, SpaRitual, Sparkle, SpiderTech, Sposh, Spredi Spa, Starpool, Stopain, Stronglite, SuitMate, Sustayne, Swann-Morton, Taiji, Takara Belmont, The BrowGal, Therabath, TheraPearl, TheraTools, ThermaBliss, Thymocide, Toolworx, TouchAmerica, Trautwein, Ultra, Ultronic, Universal Companies, Urbane, Valeur Absolue, ViBrowLash, VitaJuwel, Vlash, WaterWerks, Welluxx, White Bamboo Tea, White Lion, Whiter Image, Wubbies, Yeah Baby, and Yoga Balm

Category D

Ardell Arosha, Babyliiss Pro, Barbicide, Bio-Therapeutics, Tweezerman, Wahl, Wet Brush, Satin Smooth, Seche Vite, Gigi, Intrinsic, Mirabella, OPI, Pibbs, O2Chair, Absolute Aromas, AguaBoost, Alchimie Forever, Ambassador, Amber, Amerec, Artist's Choice, Avry Beauty, B&S, Bamboo Fusion, Be Natural, Belava, Bellabaci, Belvedere, bend Beauty, Betty Dain, BIOFREEZE, Biotone, Bloomy Lotus, Boca Terry, Body Support Systems, Bombshell Wax, Breakthrough, Busy Co, Cailyn, Canfield Imaging Systems, CannaFloria, Canyon Rose, Cavicide, Cellex-C, Chattanooga, Cinema Secrets, Cirepil, Citrus II, Clean+ Easy, CleanCide, CND, Cocobaci, Colortrak, ComfortSoul, Complete Pro, Conair Pro, Continuum, Control Corrective, CranioCradle, Cuccio, Daily Concepts, Daylight, DeepFeet Ashiatsu Bar, Déese Pro, Depileve, Derm-A-Globe, DiamondTome, Dirty Lash, DisCide, Dispotouch, dpl Light Therapy, Dr.'s Remedy, Dukal, Earthlite, Eco-Fin, ECO-Gloves, Ecologic Solutions, EMist Electrostatic Sprayers, Emu Omega, Equibal, EquiPro USA, ESS Aromatherapy, Fabio Alemanno Designs, Famous Names, Fashionizer Spa Uniforms, Fisher and Paykel, Flairosol, Float Pod, Flowery, FOH, Follique, Fomentek, Footlogix, Force of Nature, Freedom, Gamma & Bross, Garfield, GEHWOL, Gelish, Gena, Gharieni, Halotherapy Solutions, HandsDown, Healthyline, Himalayan Salt Source, Hollowick, Human Touch, hydraAROMATHERAPY, IBX, Ikonna, Intensive, Intrinsic at Home, Isabel Christina, J&A USA, JB Lashes, Jholie London, Julie Lindh, Karuna, Kneipp, Kozi, Kriopol, LaFlore, Landau, LashFood, Le Marque, Lemi, Lenox, LIPSMART, Living Earth Crafts, Lucas Products, Lumohs, Luxo, Maletti, Mancine, Massage Flame, Master Barber, Mehaz, Menda, Mesolyft, Miss Webril, Moor Spa, Morgan Taylor, Mr. Steam, MTI Baths, MUD, Nanofixit, Nila, Noel Asmar, Norvell, Nufree, Oakworks, Olivia Garden, Omnisorb, Onesta, Oxygenetix, Parafango, Paragon, Patchology, Pedi Clear, Pedi-Redi, Pedi-Sox, Peeperspecs, PerfectSense, Phyt's, Plum Smooth, Prana, PressoMassage, Prevention, Private Label Skin Care, Prosana, Purafil, Pure Light, Pure Water Baths, Pureflexion, PureGreen24, Puressage, Quasar, Ready Brush, RefectoCil, Rejuvenate by Dr. Brite, RescueMD, Restore, Reveel, reVive Light Therapy-DPL Light, Rosa Graf, Rozge, Rubis, Sacred Earth Botanicals, Saltability, Sanari Candles, Sanek, Sa-Wan, Serina & Company, Silhouet-Tone, Silverfox, Somadome, Soothing Touch, Soul Food, Spa Essentials, Spa Flapper, Spa Moments, Spa Pantry, Spa Pro, Spa Sister, SpaEquip, SpaRitual, Sparkle, SpiderTech, Sposh, Spredi Spa, Starpool, Stopain, Stronglite, SuitMate, Sustayne, Swann-Morton, Taiji, Takara Belmont, The BrowGal, Therabath, TheraPearl, TheraTools, ThermaBliss, Thymocide, Toolworx, TouchAmerica, Trautwein, Ultra, Ultronic, Universal Companies, Urbane, Valeur Absolie, ViBrowLash, VitaJuwel, Vlash, WaterWerks, Welluxx, White Bamboo Tea, White Lion, Whiter Image, Wubbies, Yeah Baby, and Yoga Balm

Transportation Charges	Vendors will deliver, FOB Destination, 14-120 days after receipt of purchase order.
Warranty	Vendor warrants that all equipment furnished will be new, of good material and workmanship. The warranty will be for a minimum period of twelve (12) months from date equipment is put into operation. Such warranty shall cover the cost of all defective parts replacement, labor, freight, and technicians travel at no additional cost to the State.
Instructional & Maintenance Manuals	Vendor shall furnish a hard copy or electronic copy of the complete set of instruction and maintenance manuals including warranties for the products supplied. The manual shall include complete instructions for unpacking, inspecting, installing, adjusting, aligning, and operating the product, together with layout and interconnection diagrams, preventive and corrective maintenance procedures, and complete parts lists, manufacturer's catalog numbers, and ordering information, if applicable. If available, Vendor shall supply such information electronically with the order, or shall direct where the information can be found on the Internet.
Training	If required, the Vendor shall provide qualified representative(s) to instruct owners' operators in the proper operation, safety issues, routine maintenance, troubleshooting and service based on the complexity of the equipment. Training shall be coordinated with the using agency.

Certification & Safety Labels	All manufactured items and/or fabricated assemblies subject to operation under pressure, operation by connection to an electric source, or operation involving a connection to a manufactured, natural, or LP gas source shall be constructed and approved in a manner acceptable to the appropriate state inspector which customarily requires the label or re-examination listing or identification marking of the appropriate safety standard organization; such as the American Society of Mechanical Engineers for pressure vessels; the Underwriters Laboratories and /or National Electrical Manufacturers' Association for electrically operated assemblies; or the American Gas Association for gas operated assemblies, where such approvals of listings have been established for the type of device offered and furnished. Further, all items furnished shall meet all requirements of the Occupational Safety and Health Act (OSHA), and state and federal requirements relating to clean air and water pollution.
Additional Information	Community Colleges may access the Vendor's response by clicking on Vendor name.
Contract Addenda	<p>July 25, 2024: Vendors added to contract for Categories C-E.</p> <p>December 5, 2024: The Burmax Co. Inc. awarded Category E: ROWAN-CABARRUS-DESIGN 240 and ROWAN-CABARRUS-COLOR 223. Access award information by clicking on the underlined link in Category E.</p>