This working list highlights short-term, nondegree workforce courses and related credentials that have been run by at least some NC community colleges within the time parameters required by Workforce Pell law -- 150-599 hours and 8 to <15 weeks. To be deemed eligible, programs will also need to show completion rates of at least 70%, job placement rates of at least 70%, and earnings that reflect a positive ROI, defined as median earnings that exceed program tuition/fees + 150% of the federal poverty level. Available statewide data are shown for reference, but it is not yet known which data sources will be used for program eligibility (institutional, state, or federal), or if there will be flexibility.

|                |                                  |   |                                 | 2022-23 Course Completers  Wage        |  |  |
|----------------|----------------------------------|---|---------------------------------|--|--|--|
| Course<br>Code | Course Title                     | Credential Title                            | Completion<br>Rate<br>(2023-24) | Match Rate (~6 mos. after completion)^ | Median Earnings (~6 mos. after completion) | Portable<br>Course<br>Prefix<br>Option |
| ACM3100        | Animal Care and Handling         | Professional Groomer                        | 71%                             | *                                      | *  | ACM                                    |
| AHR3131        | HVAC: Heating, Air Condition     | CFC EPA Certification                       | 95%                             | 57%                                    | \$38,654                                   | AHR                                    |
| AHR3131        | HVAC: Heating, Air Condition     | Heating Ventilating and Air Conditioning    | 76%                             | 57%                                    | \$38,654                                   | AHR                                    |
| AHR3131        | HVAC: Heating, Air Condition     | Universal R410a Certification               | 100%                            | 57%                                    | \$38,654                                   | AHR                                    |
| ATR3115        | Mechatronics                     | Mechatronics Level I                        | 92%                             | 84%                                    | \$54,888                                   | ATR                                    |
| AUT3109        | Auto Body Repair                 | Collision Repair and Refinishing Technician | 93%                             | 42%                                    | \$37,224                                   | AUT                                    |
| AUT3137        | Automotive Mechanics             | Automobile Technician                       | 76%                             | 63%                                    | \$38,798                                   | AUT                                    |
| BTC3200        | Biowork: Process Technician      | BioWork Process Technician                  | 88%                             | 80%                                    | \$41,066                                   | BTC                                    |
| CAR3112        | Building Construction Trades     | Carpentry                                   | 68%                             | 42%                                    | \$18,600                                   | CAR                                    |
| CAR3112        | Building Construction Trades     | CFC Certification EPA Section 608           | 85%                             | 42%                                    | \$18,600                                   | CAR                                    |
| CAR3112        | Building Construction Trades     | Construction                                | 70%                             | 42%                                    | \$18,600                                   | CAR                                    |
| CAR3112        | Building Construction Trades     | Electrical Technician                       | 54%                             | 42%                                    | \$18,600                                   | CAR                                    |
| CAR3112        | Building Construction Trades     | Heating Ventilating and Air Conditioning    | *                               | 42%                                    | \$18,600                                   | CAR                                    |
| CAR3112        | Building Construction Trades     | NCCER Core                                  | 79%                             | 42%                                    | \$18,600                                   | CAR                                    |
| CAR3124        | Carpentry: Framing               | Carpentry                                   | 92%                             | 28%                                    | \$25,304                                   | CAR                                    |
| CET3100        | Computer Hardware Repair/Upgrade | Computer Service Technician                 | *                               | 53%                                    | \$34,888                                   | CET                                    |
| CJC5034        | Basic Correctional Officer       | Basic Correctional Officer Training         | 97%                             | 92%                                    | \$52,858                                   | CJC                                    |
| COS3101        | Manicurist                       | Manicurist                                  | 86%                             | 58%                                    | \$17,532                                   | cos                                    |
| COS3104        | Natural Hair Care Specialist     | Natural Hair Care Specialist                | 82%                             | 60%                                    | \$25,710                                   | cos                                    |

| Course<br>Code | Course Title                   | Credential Title                                   | Completion<br>Rate<br>(2023-24) | Wage Match Rate (~6 mos. after completion)^ | Median<br>Earnings<br>(~6 mos. after<br>completion) | Portable<br>Course<br>Prefix<br>Option |
|----------------|--------------------------------|--|---------------------------------|---|---|--|
| CTS3110        | Google Digital Mktg & ECOM     | Google Digital Marketing and ECommerce Certificate | *                               | *   | *   | CTS                                    |
| CTS3255        | IT Support Technician          | CompTIA Certification                              | *                               | 57%   | \$37,724  | CTS                                    |
| CTS3255        | IT Support Technician          | Google IT Support Professional Certificate         | *                               | 57%   | \$37,724  | CTS                                    |
| CTS3274        | Google Project Management      | Google Project Management Certificate              | *                               | *   | *   | CTS                                    |
| ELC3014        | Electricity : Basic            | Electrical Technician                              | 82%                             | 56%   | \$46,896  | ELC                                    |
| ELC3119        | Commercial/Residential Wiring  | Construction                                       | 96%                             | 57%   | \$40,744  | ELC                                    |
| ELC3119        | Commercial/Residential Wiring  | Electrical Technician                              | 63%                             | 57%   | \$40,744  | ELC                                    |
| ELC3119        | Commercial/Residential Wiring  | NCCER Core   | 70%                             | 57%   | \$40,744  | ELC                                    |
| ELT3018        | Electrical Lineman             | Electrical Lineworker                              | 89%                             | 77%   | \$46,450  | ELT                                    |
| EMS4200        | Emergency Med Tech Initial     | ЕМТ  | 78%                             | 78%   | \$43,344  | EMS                                    |
| EMS4200        | Emergency Med Tech Initial     | National Registry EMT                              | *                               | 78%   | \$43,344  | EMS                                    |
| EMS4300        | Adv Emergency Med Tech Initial | Advanced EMT                                       | 64%                             | 89%   | \$54,616  | EMS                                    |
| EMS4600        | Critical Care Transport        | Critical Care Emergency Medical Transport          | 50%                             | 76%   | \$90,268  | EMS                                    |
| EUS3000        | Substation Maint & Relay Tech  | Substation Relay Technician                        | *                               | *   | *   | EUS                                    |
| FIP3030        | FF 2019 - Firefighter Series   | Firefighter  | 79%                             | 88%   | \$53,964  | FIP                                    |
| FIP3031        | Firefighter 2019 - Block 01    | Firefighter  | 60%                             | 64%   | \$10,304  | FIP                                    |
| FIP3032        | Firefighter 2019 - Block 02    | Firefighter  | 89%                             | 88%   | \$36,666  | FIP                                    |
| FIP3033        | Firefighter 2019 - Block 03    | Firefighter  | 48%                             | 80%   | \$39,160  | FIP                                    |
| FUR3300        | Furniture Technology           | Furniture Technology                               | 93%                             | 9%  | \$31,318  | DES                                    |
| HEA3121        | NC Community Health Worker     | NC Community Health Worker                         | *                               | 83%   | \$45,876  |  |
| HEO3100        | Heavy Equipment Operations     | Heavy Equipment Operators                          | 88%                             | 61%   | \$37,052  | HEO                                    |
| HIT3700        | Electronic Health Records      | Electronic Health Record Specialist                | 74%                             | 60%   | \$35,200  | HIT                                    |
| HOS3043        | Custodial/Environmental Svcs.  | Certified Custodial Technician                     | 70%                             | 10%   | *   |  |
| HOS4040        | Hotel & Lodging Operations     | Hotel and Lodging Operations                       | 47%                             | 25%   | \$19,932  | HRM                                    |
| LEX3110        | Certified Paralegal            | NC Certified Paralegal                             | 83%                             | 74%   | \$35,050  | LEX                                    |
| MAS3002        | Masonry                        | Masonry  | 71%                             | 30%   | *   | MAS                                    |
| MEC3010        | Machining Technology           | Machining Level                                    | *                               | 84%   | \$52,702  | MEC                                    |
| MEC3010        | Machining Technology           | Metalforming                                       | *                               | 84%   | \$52,702  | MEC                                    |

| Course<br>Code | Course Title                   | Credential Title                                | Completion<br>Rate<br>(2023-24) | Wage Match Rate (~6 mos. after completion)^ | Median<br>Earnings<br>(~6 mos. after<br>completion) | Portable<br>Course<br>Prefix<br>Option |
|----------------|--------------------------------|---|---------------------------------|---|---|--|
| MED3004        | Sleep Disorders Technician     | Certified Polysomnographic Technician           | *                               | *   | *   | PSG                                    |
| MED3300        | Medical Assisting              | Certified Medical Assistant                     | 86%                             | 75%   | \$32,500  | MED                                    |
| MED3300        | Medical Assisting              | Clinical Medical Assistant                      | 85%                             | 75%   | \$32,500  | MED                                    |
| MED3300        | Medical Assisting              | Medical Assistant                               | 100%                            | 75%   | \$32,500  | MED                                    |
| MED3300        | Medical Assisting              | Medical Assisting                               | 93%                             | 75%   | \$32,500  | MED                                    |
| MED3300        | Medical Assisting              | Registered Medical Assistant                    | 72%                             | 75%   | \$32,500  | MED                                    |
| MFG3111        | Manufacturing Production Tech. | Certified Production Technician                 | 85%                             | 71%   | \$47,076  | ISC                                    |
| MNT3065        | Maintenance Mechanics          | Industrial Maintenance Mechanic                 | 85%                             | 74%   | \$60,304  | MNT                                    |
| MNT3065        | Maintenance Mechanics          | Metalforming                                    | 90%                             | 74%   | \$60,304  | MNT                                    |
| NAS3240        | Nurse Aide Level I             | Nurse Aide I                                    | 79%                             | 79%   | \$27,910  | NAS                                    |
| NAS3241        | Nurse Aide Level II            | Nurse Aide II                                   | 80%                             | 89%   | \$39,104  | NAS                                    |
| NUT3009        | Nutritional Dietary Mgr. Trng  | Certified Dietary Manager                       | 92%                             | 38%   | \$46,152  | NUT                                    |
| OSC3030        | Healthcare Billing and Coding  | Certified Billing & Coding Specialist           | 56%                             | 70%   | \$37,868  | OST                                    |
| OSC3030        | Healthcare Billing and Coding  | Certified Professional Coder                    | 83%                             | 70%   | \$37,868  | OST                                    |
| OSC3030        | Healthcare Billing and Coding  | Dual CPC and CPB Certification                  | 50%                             | 70%   | \$37,868  | OST                                    |
| OSC3608        | Health Unit Coordinator        | Certified Health Unit Coordinator               | 53%                             | 90%   | \$32,014  | OST                                    |
| OST3000        | Medical Admin Assistant        | Certified Medical Administrative Assistant      | 87%                             | 60%   | \$24,862  | OST                                    |
| OST3150        | Medical Billing and Coding     | Certified Billing & Coding Specialist           | 41%                             | 68%   | \$38,572  | OST                                    |
| OST3150        | Medical Billing and Coding     | Certified Professional Biller                   | 69%                             | 68%   | \$38,572  | OST                                    |
| OST3150        | Medical Billing and Coding     | Certified Professional Coder                    | *                               | 68%   | \$38,572  | OST                                    |
| PBT3022        | Phlebotomy Experience          | Phlebotomy Technician                           | 83%                             | 79%   | \$27,600  | PBT                                    |
| PHM3002        | Central Sterile Processing     | Certified Registered Central Service Technician | 100%                            | 82%   | \$35,112  | STP                                    |
| PHM3002        | Central Sterile Processing     | Sterile Processing and Distribution Technician  | 85%                             | 82%   | \$35,112  | STP                                    |
| PHM3250        | Pharmacy Technician Training   | Certified Pharmacy Technician                   | 70%                             | 74%   | \$26,812  | PHM                                    |
| PHM3250        | Pharmacy Technician Training   | Psychiatric Technician                          | *                               | 74%   | \$26,812  | MHA                                    |
| PLU3024        | Plumbing                       | Plumbing  | 76%                             | 55%   | \$29,604  | PLU                                    |
| PSF3100        | Sports Medicine Technology     | Certified Personal Trainer                      | 80%                             | 56%   | \$16,992  | HFS                                    |
| TRA3607        | Truck Driver Training          | Commercial Driver License                       | 84%                             | 66%   | \$43,852  | TRP                                    |

| Course<br>Code | Course Title       | Credential Title                         | Completion<br>Rate<br>(2023-24) | Wage Match Rate (~6 mos. after completion)^ | Median<br>Earnings<br>(~6 mos. after<br>completion) | Portable<br>Course<br>Prefix<br>Option |
|----------------|--------------------|--|---------------------------------|---|---|--|
| UPH3100        | Manual Cutting     | Furniture Technology                     | 100%                            | *   | *   | UPH                                    |
| UPH3101        | Sewing             | Furniture Technology                     | 94%                             | 40%   | \$33,926  | UPH                                    |
| UPH3101        | Sewing             | Industrial Sewing & Upholstery           | 80%                             | 40%   | \$33,926  | UPH                                    |
| UPH3102        | Inside Upholstery  | Furniture Technology                     | 100%                            | 44%   | \$34,188  | UPH                                    |
| UPH3108        | Outside Upholstery | Furniture Technology                     | 100%                            | *   | *   | UPH                                    |
| UPH3161        | Automated Cutting  | Furniture Technology                     | 86%                             | *   | *   | UPH                                    |
| WLD3106        | Welding            | Carpentry                                | *                               | 56%   | \$33,856  | WLD                                    |
| WLD3106        | Welding            | CAT Welding                              | *                               | 56%   | \$33,856  | WLD                                    |
| WLD3106        | Welding            | Certificate in Manufacturing Core Skills | 53%                             | 56%   | \$33,856  | WLD                                    |
| WLD3106        | Welding            | Construction                             | 100%                            | 56%   | \$33,856  | WLD                                    |
| WLD3106        | Welding            | Manufacturing Specialist                 | 62%                             | 56%   | \$33,856  | WLD                                    |
| WLD3106        | Welding            | Welding                                  | 81%                             | 56%   | \$33,856  | WLD                                    |

<sup>\*</sup>Wage Match Rate is a proxy for Job Placement Rate. It may underestimate job placement, especially for occupations with high rates of self-employment, border-state employment, and federal employment. Wage match rates and median earnings could also be lower for courses that are frequently offered in prisons. \*Cells with an asterisk means there wasn't enough data to be reliable/offer a meaningful statistic.

#### Data sources and methodology:

Source of information/data on courses, credentials, and completion rate: Colleague system (NCCCS).

Source of data used to match completers with SSN to labor market outcomes: Common Follow-up System -- Quarterly Wage Records.

Completion rate: for 2023-24 students in courses that had the listed credential as primary credential, % of students with grade of A, B, C, D or P.

Match rate: of 2022-23 course completers with a valid SSN, percentage with earnings shown in quarterly wage records roughly six months later.

Median earnings: for 2022-23 completers of a course showing earnings in quarterly wage records, annualized median earnings.